

Sunil David has close to 32 years of experience in the IT and Telecom industry . Until April 2022 he was the Regional Director(IOT for **AT&T India**, where he was responsible for building and executing the IOT strategy for the India and the ASEAN regions, Sales , Business Development and also worked on building a robust partner ecosystem for AT&T across the entire IOT value chain . He was actively involved in a number of Marketing initiatives to help enhance the AT&T brand in the IOT space. Sunil spent almost 20 years with AT&T India and was instrumental in growing their Enterprise business significantly in his first stint as Regional Sales Head- South.

Since Jan 2023, he has been actively consulting , a Prop Tech & Climate Tech Startup , **Digital Blanket** that provides IOT and AI powered SAAS platforms that helps in Decarbonizing factories and real estate, create intelligent facilities and transform workplace experiences.

Sunil , effective Dec 2024 had signed up with **Indian School of Business, ISB Online** (part of ISBs Executive Education Series) as one of the Program Leaders for a 1 year period for an Executive Education Series Program “ **Business Technology and Innovation with AI**” to deliver virtual sessions related to IOT and Digital Transformation.

In June 2023 , Sunil was empaneled as a Mentor to **T-Hub**, Hyderabad one of India’s largest start up Incubators and has been helping AI and IOT startups in a number of areas - validating business ideas, evaluating product to market fit and guiding them on their Go to Market strategy . In March 2025 Sunil was elevated to the Gold Mentor status.

Sunil is associated with a number of Industry bodies like CII, NASSCOM, IET etc . He has spoken at more than 400 industry forums (physical and virtual) on topics related to Digital Transformation , AI, IOT, Cyber Security, Industry 4.0 and 5.0 , Diversity and Inclusion, Metaverse , Future of Technology , Future of Work, Sustainability, 5G , etc. He has also addressed students from prestigious institutes like INSEAD Singapore , IIT Madras and Delhi , IIM Bangalore, IIM Sirmaur, IIM Jammu, ISB Hyderabad, Amity University, MAHSA Malaysian International University etc . Sunil has also written a number of articles for leading media and business publications such as ADI Media , CIO Review , Industrial Automation , Cyber Media group , ET EDGE , CXO Tech Bot, Team Marksmen etc having a wide circulation among the CXO community in India . Some of Sunil’s commentary has also been featured in ET ,Times of India, The Week, CNBC TV-18 , Indian Express and Fortune India websites.

Some of Sunil’s Industry affiliations

- Chair of the Intelligent Networks Working group of the IET India Future Tech Panel. IET is a 150 year old UK based Global Engineering and Technology Community with the vision to Engineer a better world
- Chair of the IOT Advisory Group of NASSCOM Women Wizards Rule Tech program one of India’s largest Digital Skilling program for Women. Sunil is associated also as a Mentor and Tech Guru for this program

- Committee member of the CII National AI Forum working on a number of initiatives to evangelize the importance of AI and ensure adoption in India increases
- Member of the CII Southern Region Taskforce on AI, Tech Adoption, Digital Transformation and Industry 4.0

Sunil has also been part of the National Jury constituted by CII over the last few years to assess and evaluate nominations from Enterprises and Solution providers for different Award programs in the areas of AI and Digital Transformation.

Sunil is also a recipient of a number of Awards and Recognitions by Industry bodies and Media houses (20 in total). Some of the notable awards received over the last few years :

- ❖ **Esteemed Jury award** conferred by **Asia One** , a large Asian based Media conglomerate in April 2025 and March 2024 at events to recognize India's greatest brands and leaders.
- ❖ Was recognized as the “ **Pride of the Nation – India's Fastest Growing Technology for Change Champion Award** ” in Sep 2023 by **Asia One**
- ❖ Was honored as the “**Dynamic Leader of the Year Award** ” by **Global Triumph Foundation** a Global analytical firm specializing in insight driven market research in June 2023
- ❖ Was bestowed with the “ **Smart Cities Leadership Award** ” by **ET Ascent and the World CSR Congress** in Bangalore on 21st Sep 2022
- ❖ “ **Top Most Digital Marketing Leaders** ” award bestowed by **World Marketing Congress** in Mumbai in March 2022. Sunil was also recipient of this award in November 2017
- ❖ **Man of Excellence Award** presented by **Indian Achievers Forum** in Feb 2022
- ❖ **Smart City Leadership Award** by **National CSR Congress** in Oct 2021

LINKEDIN PROFILE BELOW

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